MISSION STATEMENT: THE NATIONAL CENTER OF THE PARENT-CHILD HOME PROGRAM PROVIDES TRAINING AND TECHNICAL ASSISTANCE, OVERSIGHT AND QUALITY CONTROL FOR SITES REPLICATING THE PROGRAM. THE CENTER IS DEDICATED TO ADVOCACY AND OUTREACH IN ORDER TO INCREASE THE NUMBER OF PROGRAM SITES AND THE NUMBER OF CHILDREN AND FAMILIES SERVED BY EXISTING SITES.

MISSION STATEMENT: THE PARENT-CHILD HOME PROGRAM, A RESEARCH-BASED INTENSIVE HOME VISITING PROGRAM, PROMOTES LANGUAGE, LITERACY AND SCHOOL SUCCESS THROUGH READING, PLAYING AND VERBAL INTERACTION BETWEEN PARENTS AND CHILDREN.
Dear Friends:

In 2002-2003, The Parent-Child Home Program continued the growth it has experienced over the past five years. We opened new sites in new communities across the country and expanded existing sites to provide more families with this program proven to prepare their children to enter school ready to succeed.

The Parent-Child Home Program's greatest successes this year were our triumphs over the challenges brought on by the state of the economy and the reductions in state, local and private funding — none more dramatic than in Massachusetts. The governor, in order to balance the budget, slashed dozens of programs. Despite losing $3 million, our sites held on. Demonstrating an inspiring commitment to the Program, they cut costs, scaled back and obtained one-time emergency assistance from local agencies, foundations and individuals. Some staff even volunteered their time to keep the Program going and continue the fundraising efforts. These dedicated Parent-Child Home Program Coordinators and Home Visitors kept a majority of the Massachusetts sites going through the year. Just as our fiscal year was ending, thanks to the perseverance of these Massachusetts sites, state funds for the Program were restored to the budget. Grants were distributed to 25 sites across the state and other sites will be supported by local school district funds and federal grants.

Other communities also experienced reduced budgets due to economic conditions, forcing them to serve fewer families and postpone planned-for expansions. The good news is that the sites all survived. Each demonstrated how deeply the Program becomes embedded in the community. Communities banded together to maintain the Program's services because they are not only valuable to the individual families who participate but also to the community as a whole. This commitment to The Parent-Child Home Program reflects an understanding that the Program is a critical component in helping communities meet the goals of No Child Left Behind.

Even in this economy, we did open 12 new sites this year. And were it not for the state of the economy, we could have opened many more. We heard from many communities over the course of the year that hoped and planned to open sites but could not find the funds in the short-term. Due to economic conditions, our training and technical assistance revenue fell with fewer new sites opening and fewer sites purchasing training, program merchandise and other services, or attending our annual conference. We did, however, increase our foundation grants as well as all other donation categories. The end result was a balanced budget and an organization well-positioned to move ahead.

Our training and replication support staff was kept busy both training this year’s new sites and providing technical assistance to the 43 sites in year two of their start-up process, having opened in 2001-2002. In addition, our staff provides ongoing technical assistance and quality assurance to all our replication sites, some of which have been in place for over 30 years.

As part of our continued commitment to expansion, we continue to initiate and participate in ongoing evaluation of and research on the Program. A new study completed this year by New York University confirms that Parent-Child Home Program participants enter kindergarten as prepared as their classmates who come from better-educated, wealthier, and, in the case of this particular study, more English-speaking homes. These socio-economic differences did not prevent the Parent-Child Home Program participants from being virtually indistinguishable from their classmates. Data continues to prove the critically important impact of the Program. In the coming year, we will be focusing in particular on the changes in the parents brought on by participation in the Program, both in their parenting styles and in their effectiveness in other aspects of their lives.

The national center and our 138 sites remain committed to ensuring that every child has the opportunity to enter school ready to learn, ready to read, and able to graduate from high school.

Sarah E. Walzer
Executive Director

Charles L. Butts
President of the Board

Soaring to Success
Through Books and Play...

The Parent-Child Home Program
www.parent-child.org
## THE PARENT-CHILD HOME PROGRAM, INC. FINANCIAL SUMMARY

Statement of Revenue and Expense for the Fiscal Years ending June 30, 2002 and June 30, 2003

### REVENUE

<table>
<thead>
<tr>
<th></th>
<th>2002</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foundation Grants</td>
<td>$498,869</td>
<td>$519,803</td>
</tr>
<tr>
<td>Training &amp; Technical Assistance Fees</td>
<td>$319,969</td>
<td>$94,107</td>
</tr>
<tr>
<td>Corporate/Individual</td>
<td>$46,553</td>
<td>$65,330</td>
</tr>
<tr>
<td>Special Events</td>
<td>$28,150</td>
<td>$32,400</td>
</tr>
<tr>
<td>Interest &amp; Miscellaneous</td>
<td>$15,635</td>
<td>$8,177</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$909,176</strong></td>
<td><strong>$719,817</strong></td>
</tr>
</tbody>
</table>

### EXPENSE

<table>
<thead>
<tr>
<th></th>
<th>2002</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$427,940</td>
<td>$467,674</td>
</tr>
<tr>
<td>New Site Development</td>
<td>$152,048</td>
<td>$139,468</td>
</tr>
<tr>
<td>Admin</td>
<td>$114,824</td>
<td>$110,643</td>
</tr>
<tr>
<td><strong>Total Expense</strong></td>
<td><strong>$694,812</strong></td>
<td><strong>$717,785</strong></td>
</tr>
</tbody>
</table>

### CHANGE IN NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2002</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Assets - Beginning of Year</strong></td>
<td>$635,725</td>
<td>$850,089</td>
</tr>
<tr>
<td><strong>Net Assets - End of year</strong></td>
<td>$850,089</td>
<td>$852,121</td>
</tr>
</tbody>
</table>

Complete Audited Financial Statements for the fiscal years ending June 30, 2002 and June 30, 2003 are available from The Parent-Child Home Program, Inc. upon request.

### SOURCE OF FUNDS 2003

- **5%** Special Events
- **1%** Interest & Misc.
- **9%** Corporate/Individual
- **13%** Training & Technical Assistance
- **72%** Foundations

### USE OF FUNDS 2003

- **15%** Admin
- **20%** New Site Development
- **65%** Program Services

WHERE TO FIND THE PARENT-CHILD HOME PROGRAM

CALIFORNIA – Alameda, Fresno, Los Angeles, Modesto, Santa Ana, Stockton FLORIDA – Brevard County MASSACHUSETTS – Barre, Belchertown, Boston, Brookline Cambridge, Clinton, Fall River, Falmouth, Fitchburg, Framingham, Lawrence, Leominster, Lowell, Lynn, Newton/Needham/Wellesley, Medford, Monson/Palmer/Ware, North Adams, Northampton, Pittsfield, Plymouth, Quincy, Salem, Somerville, Springfield, South Hadley, Waltham, Wareham, Watertown, Weymouth, Winchendon MICHIGAN – Hazel Park, Pontiac NEW JERSEY – Princeton/New Brunswick NEW YORK – Brentwood, Bridgehampton, Bronx, Brooklyn, Buffalo, Central Islip, Centereach, Clarkstown, East Ramapo, Farmingdale, Glen Cove, Great Neck/Mahasset, Hempstead, Mineola, Nanuet, North Rockland, Nyack, Oyster Bay, Port Washington, Ramapo Central, Riverhead, Roslyn, Shirley, William Floyd, White Plains, Suffolk County Homeless Program OHIO – Cleveland PENNSYLVANIA – Allentown, Altoona, Armstrong County, Beaver County, Bedford/Hyndman, Cambria County, Chestnut Ridge/NBC, Columbia County, Easton, Erie, Everett/Tussy Mountain, Fulton/Junia/Mifflin, Greene County, Hanover, Huntington, Indiana County, Lancaster, Luzerne County-East, Luzerne County-West/Tunkhannock, Luzerne County-South, Lycoming-Clinton, McKees Rocks, Monessen, Nanticoke, Northumberland County, Phillipsburg, Scranton, Washington County SOUTH CAROLINA – Aiken, Allendale SD #1, Anderson SD #1, Anderson SD #2, Bamberg SD #2, Barnwell SD #19, Barnwell-Williston SD #29, Barnwell SD #45, Charleston County SD, Clarendon SD #1, Clarendon SD #3, Clover SD, Columbia, Darlington SD, Dillon SD #1, Dillon SD #2, Dillon SD #3, Dorchester SD #2, Dorchester SD #4, Florence SD #1, Florence SD #2, Florence SD #3, Florence SD #4, Florence SD #5, Fort Mill SD, Horry County Schools, Jasper County SD, Lancaster, Lexington SD #1, Marion SD #1, Marion SD #2, Marion SD #7, Marlboro SD, Pawleys Island, Richland SD #1, Rock Hill School District #3, Union County Schools, Williamsburg County Schools, York SD #1 WASHINGTON – Seattle, Yakima

INTERNATIONAL SITES: BERMUDA – Hamilton CANADA – Brandon, Manitoba NETHERLANDS – Amsterdam, Den Bosch, Maastricht, Roermond, Rotterdam, Stein, Velhoven, Veer
Thank you to all those who have supported The Parent-Child Home Program's national center. Your support enables the Program to reach out to new families in new communities, as we strive to ensure that all children have the opportunity to enter school ready to learn.

OUR FOUNDATION AND CORPORATE SUPPORTERS

Rauch Foundation
Mrs. and Mrs. George O'Neill/Philanthropic Collaborative
Horace and Amy Hagedorn
Long Island Fund
Long Island Community Foundation
Pritzker Early Childhood Foundation
Sandy River Charitable Foundation
W. Clement and Jessie V. Stone Foundation
Newday Charities – A Fund of the Robert F. McCormick Tribune Foundation
The Sirus Fund
A.L. Mailman Family Foundation
United Way of Long Island
The Louis Calder Foundation
The Schott Foundation
David L. Klein, Jr. Foundation
GreenPoint Bank Foundation
Panela and Richard Rubenstein Foundation
Scooter Properties LTD
Suffolk Transportation Services Inc.
Suffolk County Homemakers Council
Suffolk County Youth Bureau
United Way of New York City
The Chubb Corporation

INDIVIDUAL DONORS

$5,000 and above
Adam Sheer
Barbara Finberg
Barbara Krane

$1,000 and above
Nate Berry
Alice & Charlie Butts
Judith & Michael Walzer
Barbara Finberg

Thomas Biery
- In honor of Charlotte Butts
Dale Ponikvar
- In honor of Tai Terry
Anonymous

$500 and above
Sonali Shintre & John Butts
Michelle & Alan Siderane
Barry Berman
Barbara & Arthur Sheer
- In honor of Adam Sheer’s birthday
Nina & Sal Ambrosino
Martha & David Zornow
Stephanie Dietz
Linda & Kenneth Schreiber
Alice & Thomas Tisch
Lauren & Raymond Edwards
Betti & Arthur Bardage
Anne & Martin Perez
Helen & Peter Haje
- In honor of Tai Terry
Tai & Davis Terry
Georges Sejour

Up to $50
Naomi Feldstein
- In memory of Rachel Feldstein
Aileen Grunbach
Barry Malter
- In honor of Amy Krieger & Michael Wymore’s wedding
Michele & Allen Morrison
John Barret & Sarah Walzer
Judith & Lewis Leavitt
- In memory of Sally & Joseph Walzer
Barbara Baskin
- In honor of Karen Harris
Barbara Krane
Elizabeth Crane & William Mushkin
- In honor of Barbara Finberg
Jane & Mortimer Chute
Jacqueline Davis & Jack Gluck
- In honor of the wedding of Susan Levenstein & Alton Curran
Elena Kagan
Stephen Humphrey
Jacqueline & Harold Spielman
- In honor of Ann Weinstein
- In honor of Betty Sacher
Maria & Michael Lewan
Harriet & Howard Freedman
- In honor of Joan Ruchner
Karen Lutz
Kensyn & Andrew Kindfuller
Jennifer & Joseph Reyes
Laura Goldfield
Sandra Harris
Dorothy Moran
Hon. Anne Thompson
Margaret Lupardo & William Plucinski
Deepali Dhawale
Matt & Akiko Warwick
Dr. Judy & Arnold Wishnia
- In honor of Barbara Baskin
Bonnie & David Covey
Phyllis & Sanford Bolton
Doris & Stanley Kertzner
Joan Ruchner
- In honor of Harriet & Howard Freedman
Alison Pelt & Jordan Mann
Ron Breakstone
Alan Cohen
Robert Bank
Dara & Bruce Baird
- In honor of Barbara Baskin
Janice Deering & Philip Fox
- In honor of the wedding of Susan Levenstein & Alton Curran
Doris Master
Jennifer Friedlin
Gregory Gordon
Joel Rose
Donna Jacklosky
- In honor of Barbara Finberg
Julie & Paul Gamlin
- In honor of Barbara Baskin
Rebecca Lieberman
Karyn & Kenneth Marks
Ayeleet Miller
Diane Moss
Ellen & Donald Parker
- In honor of Doris Kertzner
Rene Meir
- In honor of Sidney & Phyllis Levenstein
Charles Schneider
Ann & Carl Weinstein
Alice Rosenfeld
- In honor of Phyllis Levenstein
Susan & Kenneth Stephon
Stuart Treitel
Victor Ney
Dorothy Siegel
- In honor of Barbara Baskin
Betsy Jacoby
Shirley Weiss
Barbara Elias
Jane Johnson
Lila Pelton
Bunny & Fred Ayk
- In honor of Barbara Baskin
Adele & Melvin Zuckerman
- In honor of the wedding of Susan Levenstein & Alton Curran
Linda & Marc Reiner
Betty Waxenberg
Susan Shiffrin
David & Kathleen Koltas
Rhoda & Stanley Raderman
- In honor of Barbara Baskin
Dr. Peter & Muriel Weil
- In honor of Barbara Baskin

THE PARENT-CHILD HOME PROGRAM NEWS 2002 - 2003

* 12 new sites trained by The Parent-Child Home Program’s national center.
* Long Island Business News magazine features a story called “Motivating Families to Hit the Books” about Parent-Child Home Program Executive Director, Sarah E. Walzer in August of 2002.
* The Parent-Child Home Program’s first charter school-based site begins serving families in the fall of 2002.
* The Parent-Child Home Program hosts its first legislative breakfast for Massachusetts lawmakers in March of 2003.

* A Yakima, WA TV station airs a report on The Parent-Child Home Program.
* News12, a local New York City area television station, airs a feature story on The Parent-Child Home Program’s Riverhead, New York site.
* The Boston Herald publishes an op-ed by John Silber in support of Massachusetts state funding for The Parent-Child Home Program.
* New York University completes a major study which shows that Parent-Child Home Program graduates enter school as ready to learn as children from higher income, more educationally-advantaged homes.
* The Parent-Child Home Program completes its first full year of web-based Management Information Systems (MIS) data reporting.
* The fourth annual “Putt-ing Families First” golf tournament raises over $110,000 for The Parent-Child Home Program and two other Long Island-based non-profit organizations.
* New York University researchers study the correlation between Home Visitor characteristics and the participation and satisfaction levels of parents.
* Dr. Todd Risley, author of “Meaningful Differences in the Everyday Experiences of Young American Children,” is keynote speaker at the 2003 Annual Conference.

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Time Warner Inc.
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