MISSION STATEMENT: THE NATIONAL CENTER OF THE PARENT-CHILD HOME PROGRAM PROVIDES TRAINING AND TECHNICAL ASSISTANCE, OVERSIGHT AND QUALITY CONTROL FOR SITES REPLICATING THE PROGRAM. THE CENTER IS DEDICATED TO ADVOCACY AND OUTREACH IN ORDER TO INCREASE THE NUMBER OF PROGRAM SITES AND THE NUMBER OF CHILDREN AND FAMILIES SERVED BY EXISTING SITES.

MISSION STATEMENT: THE PARENT-CHILD HOME PROGRAM, A RESEARCH-BASED INTENSIVE HOME VISITING PROGRAM, PROMOTES LANGUAGE, LITERACY AND SCHOOL SUCCESS THROUGH READING, PLAYING AND VERBAL INTERACTION BETWEEN PARENTS AND CHILDREN.
Dear Friends:

In 2003-2004, The Parent-Child Home Program extended its reach into new states while continuing to expand on the west coast. The Program developed wonderful new partnerships with a diverse group of agencies — reaching out to new communities and ensuring that more families in need have the opportunity to prepare their children to enter school ready to succeed.

This year, we saw some particularly compelling examples of the power and long-term impact of The Parent-Child Home Program:

★ Home Visitors and parents rallied in Hempstead, NY to ensure that the financially strapped school district did not cease funding the program. They collected hundreds of petitions, turned out en masse at numerous school board meetings, spoke with reporters, and delivered powerful testimonials to the Program’s value. The Hempstead Parent-Child Home Program continues to serve families today because of their efforts.

★ In Massachusetts, despite ongoing state budget difficulties, the Program’s funding was renewed with a slight increase.

★ The Pennsylvania legislature held its first hearing focused solely on The Parent-Child Home Program. The Parent-Child Home Program’s Board President and Executive Director testified, but most powerful were the local staff and families who described the changes in their lives and the dramatic growth of language and pre-literacy skills in the program children. A highlight of the hearing was the strong endorsement by Pennsylvania Secretary of Public Welfare Estelle Richman, who announced the allocation of an additional $1 million dollars for the Program and expressed her ongoing commitment to funding all the sites. The hearing prompted several legislators who do not have the Program in their communities to launch efforts to open sites.

The Program continues to spread across the country, opening sites in new communities and with many new partners. We opened:

★ Two new sites in New York City, our first east coast partnership with a community health center and our first ever partnership focused solely on teen parents.

★ A new California site with an agency serving Cambodian immigrant families.

★ Our first sites funded by an Early Learning Opportunities Grant from the U.S. Department of Health and Human Services.

★ Our first site sponsored by a local church, in South Carolina.

★ Our first site on the East End of Long Island.

★ Two new sites in Florida, including a site in Miami sponsored by Florida International University under an Even Start grant.

The new Parent-Child Home Program informational video premiered this spring at the annual Parent-Child Home Program conference. Those who saw it were the first to hear Julian Gomez, now a successful lawyer at a New York City law firm, describe the significant impact the Program had on his family. Attendees at the conference also had the opportunity to meet Candy Phelps from Pittsfield, MA, a Parent-Child Home Program graduate who had just received a Master’s Degree in business. Many of us were moved to tears when she spoke about the powerful influence the Program had been on her life, concluding “you should feel good about what you are doing because it does pay off.”

The American Educator, a magazine widely circulated in the education community, recently published a feature article on The Parent-Child Home Program. The editor’s introduction concluded:

Last spring, American Educator published research by Hart and Risley showing that, on average, low income parents spoke much less to their children...As a result low income children heard 30 million fewer words than their higher income peers by (age) three. The obvious question: If this early word gap is a major source of the subsequent school achievement gap, what can be done?

One program... stands out for its effectiveness, its research base, and its longevity: The Parent-Child Home Program.

The national center and our 140 sites are looking forward to another year focused on effectively ensuring that more and more children have the opportunity to enter school ready to learn, ready to read, and ready to succeed.

Sarah E. Walzer  
Executive Director

Charles L. Butts  
President of the Board
### The Parent-Child Home Program, Inc. Financial Summary

**Statement of Revenue and Expense for the Fiscal Years ending June 30, 2003 and June 30, 2004**

<table>
<thead>
<tr>
<th></th>
<th>2003</th>
<th>2004</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Foundation Grants</td>
<td>$519,803</td>
<td>$557,448</td>
</tr>
<tr>
<td>Training &amp; Technical Assistance Fees</td>
<td>94,107</td>
<td>137,653</td>
</tr>
<tr>
<td>Corporate/Individual</td>
<td>65,330</td>
<td>83,702</td>
</tr>
<tr>
<td>Special Events</td>
<td>32,400</td>
<td>30,000</td>
</tr>
<tr>
<td>Interest &amp; Miscellaneous</td>
<td>8,177</td>
<td>5,941</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>$719,817</td>
<td>$814,744</td>
</tr>
</tbody>
</table>

|                         |            |            |
| **Expense**             |            |            |
| Program Services        | $467,674   | $576,114   |
| New Site Development    | 139,468    | 141,653    |
| Admin                   | 110,643    | 117,075    |
| **Total Expense**       | $717,785   | $834,842   |

**Change in Net Assets**  

\[ 2,032 \quad 2003 \quad -20,098 \quad 2004 \]

<table>
<thead>
<tr>
<th></th>
<th>2003</th>
<th>2004</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets - Beginning of Year</td>
<td>$850,089</td>
<td>$852,121</td>
</tr>
<tr>
<td>Net Assets - End of Year</td>
<td>$852,121</td>
<td>$832,023</td>
</tr>
</tbody>
</table>

Complete Audited Financial Statements for the fiscal years ending June 30, 2003 and June 30, 2004 are available from The Parent-Child Home Program, Inc. upon request.

### Source of Funds 2004

- **1%** Interest & Miscellaneous
- **4%** Special Events
- **10%** Corporate/Individual
- **17%** Training & Technical Assistance Fees
- **68%** Foundations

### Use of Funds 2004

- **14%** Admin
- **17%** New Site Development
- **69%** Program Services

**Where to Find The Parent-Child Home Program**

- **California** – Alameda, Fresno - Kaiser Society of Fresno, Fresno - Fresno Interdenominational Ministries, Los Angeles, Modesto, Santa Ana, Stockton  **Florida** – Miami, Hardee County **Maine** – Danforth **Massachusetts** – Barre, Bicherton, Brookline, Cambridge, Clinton, Fall River, Fitchburg, Framingham, Lawrence, Leominster, Lowell, Lynn, Medford, Newton/Needham/Wellesley, North Adams, Northampton, Pittsfield, Plymouth, Quincy, Salem, Somerville, South Hadley, Springfield, Taunton, Waltham, Wareham, Watertown **Michigan** – Ferndale, Pontiac **Nebraska** – South Sioux City **New Jersey** – Princeton/New Brunswick **New York** – Brentwood, Bridgehampton, Bronx - Inwood House, Bronx - Morris Heights Health Center, Brooklyn, Buffalo, Centerreach, Central Islip, Clarksburg, East Ramapo, Farmingdale, Freeport, Glen Cove, Great Neck/Manhasset, Hempstead, Mineola, Nanuet, North Rockland, Nyack, Oyster Bay, Fort Washington, Ramapo Central, Roslyn, Shirley, Westbury, William Floyd, White Plains, Suffolk County Homeless Program **Ohio** – Cleveland **Pennsylvania** – Allegheny, Allegheny County, Beaver County, Bethlehem/Hynmud, Cambria County, Chester/Butler, Centre/NC, Columbia County, Easton, Erie, Everett/Tussey Mountain, Patton/Junata/Millinn, Greene County, Hanover, Huntington, Indiana County, Lancaster, Luzerne County-East, Luzerne County-West, Tunkahannock, Luzerne County-South, Lycoming, McKees Rocks, Monessen, Nanticoke, Northumberland County, Phillipsburg, Scranton, Washington County **South Carolina** – Aiken, Allendale SD #1, Anderson SD #1, Anderson SD #2, Bamberg SD #2, Barnwell SD #19, Barnwell-Williamsburg #20, Barnwell SD #45, Charleston County SD, Claremont SD #1, Claremont SD #3, Clover SD, Columbia, Darlington SD, Dillon SD #1, Dillon SD #2, Dillon SD #3, Dorchester SD #2, Dorchester SD #4, Florence SD #1, Florence SD #2, Florence SD #3, Florence SD #4, Florence SD #5, Fort Mill SD, Horry County Schools, Jasper County SD, Lancaster, Lexington SD #1, Marion SD #1, Marion SD #2, Marion SD #7, Marlboro SD, Pawleys Island, Richland SD #1, Rock Hill SD #1, Union County Schools, Williamsburg County Schools, York SD #1  **Washington** – Seattle, Yakima

**International Sites:** Bermuda  **Canada** Brandon, Manitoba

**Netherlands:** Amsterdam, Den Bosch, Maastricht, Roermond, Rotterdam, Stein, Wilhoven, Veert
THANK YOU TO OUR 2003-2004 SUPPORTERS

Thank you to all those who have supported The Parent-Child Home Program's national center in 2003-2004. Your support enables the Program to reach out to new families in new communities, as we strive to ensure that all children have the opportunity to enter school ready to learn.

OUR FOUNDATION AND CORPORATE SUPPORTERS

Rauch Foundation
The Philanthropic Collaborative/Mr. and Mrs. George O'Neill
Tiger Foundation
Sandy River Charitable Foundation
Pritzker Early Childhood Foundation
A.L. Maimail Family Foundation
W. Clement and Jessie V. Stone Foundation
Horace and Amy Hagedorn
Long Island Fund/Long Island Community Foundation
Computer Associates
Suffolk Transportation/John Corrado
Pamela and Richard Rubinstein Foundation
Kirby Family Foundation
Deloitte & Touche
National Home Visits Forum/Ewing Marion Kauffman Foundation
United Way of Long Island
United Way of New York City First Savings of Perkasie Community Fund
Sejour and Associates LLP
Annerman Unitrust

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$5,000 and above
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- In honor of Adam Sheer & Alyssa Zeller’s wedding

Joseph Varvaro & Stefania Scaraggiino
- In honor of Adam Sheer & Alyssa Zeller’s wedding

Scott & Chris Sides
- In honor of Adam Sheer & Alyssa Zeller’s wedding

Laura Goldfeld
- In honor of Adam Sheer & Alyssa Zeller’s wedding

Michael & Allen Morrison
Judith & Lewis Leavitt
Doris & Stan Kertzner

$250 and above
Barbara H. Baskin, Ed.D.
- In honor of Joseph Walzer

Barbara L. Krasne
- In honor of Adam Sheer & Alyssa Zeller’s wedding

Sarah Walzer & John Barrett
- In honor of Adam Sheer & Alyssa Zeller’s wedding

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