PARENTCHILD+ INC.
FINANCIAL STATEMENTS
JUNE 30, 2019
(WITH COMPARATIVE TOTALS FOR 2018)
<table>
<thead>
<tr>
<th>Section</th>
<th>Page #</th>
</tr>
</thead>
<tbody>
<tr>
<td>Independent auditors’ report</td>
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<td>Statement of financial position</td>
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<td>Statement of activities</td>
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<td>Statement of functional expenses</td>
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<td>6</td>
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</tr>
</tbody>
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INDEPENDENT AUDITORS’ REPORT

To the Board of Directors of
ParentChild+ Inc.

Report on the Financial Statements
We have audited the accompanying financial statements of ParentChild+ Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements
Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors’ Responsibility
Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors’ judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.
Opinion
In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ParentChild+ Inc. as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter – Change in Accounting Principle
As discussed in Note 2K to the financial statements, ParentChild+ Inc. has adopted FASB ASU 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. Our opinion is not modified with respect to this matter.

Emphasis-of-Matter Regarding Summarized Comparative Information
We have previously audited ParentChild+ Inc.’s 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 13, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Satty, Levine & Ciacco, CPAs, P.C.
Melville, New York
February 28, 2020
## PARENTCHILD+ INC.
### STATEMENTS OF FINANCIAL POSITION
#### JUNE 30, 2019

*(With comparative totals for 2018)*

<table>
<thead>
<tr>
<th>ASSETS:</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$402,044</td>
<td>$526,522</td>
</tr>
<tr>
<td>Marketable securities</td>
<td>2,840,841</td>
<td>2,981,887</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>88,168</td>
<td>51,775</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>29,382</td>
<td>27,905</td>
</tr>
<tr>
<td>Furniture and office equipment, net</td>
<td>6,772</td>
<td>9,755</td>
</tr>
<tr>
<td>Web site development and database costs, net</td>
<td>317,867</td>
<td>282,856</td>
</tr>
<tr>
<td>Video creation costs, net</td>
<td>30,228</td>
<td>13,382</td>
</tr>
<tr>
<td>Security deposit</td>
<td>16,406</td>
<td>16,406</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$3,731,708</strong></td>
<td><strong>$3,910,488</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES:</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accrued expenses and other liabilities</td>
<td>$310,196</td>
<td>$444,112</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>-</td>
<td>40,000</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td>310,196</td>
<td>484,112</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS:</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Without donor restrictions</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Undesignated</td>
<td>(96,054)</td>
<td>248,888</td>
</tr>
<tr>
<td>Board designated reserves</td>
<td>2,840,841</td>
<td>2,981,887</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>676,725</td>
<td>195,601</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>3,421,512</strong></td>
<td><strong>3,426,376</strong></td>
</tr>
</tbody>
</table>

| **TOTAL LIABILITIES AND NET ASSETS**         | **$3,731,708** | **$3,910,488** |

See independent auditors' report and notes to financial statements.
## PARENTCHILD+ INC.
### STATEMENTS OF ACTIVITIES
#### FOR THE YEAR ENDED JUNE 30, 2019
*(With summarized comparative totals for 2018)*

### OPERATING ACTIVITIES

#### SUPPORT AND REVENUES:

**SUPPORT**

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Operating</td>
<td>Designated</td>
</tr>
<tr>
<td>Grants - Foundations</td>
<td>$2,326,192</td>
<td>-</td>
</tr>
<tr>
<td>Grants - Government</td>
<td>45,500</td>
<td>-</td>
</tr>
<tr>
<td>Donations - United Way</td>
<td>7,591</td>
<td>-</td>
</tr>
<tr>
<td>Donations - Individuals</td>
<td>131,501</td>
<td>-</td>
</tr>
<tr>
<td>Donations - Corporations</td>
<td>12,932</td>
<td>-</td>
</tr>
<tr>
<td>Donations - Bequests</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT</strong></td>
<td>2,523,716</td>
<td>-</td>
</tr>
</tbody>
</table>

**REVENUES**

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Operating</td>
<td>Designated</td>
</tr>
<tr>
<td>Training fees</td>
<td>82,919</td>
<td>-</td>
</tr>
<tr>
<td>Replication and material fees</td>
<td>32,993</td>
<td>-</td>
</tr>
<tr>
<td>Conference fees</td>
<td>47,635</td>
<td>-</td>
</tr>
<tr>
<td>Special events, net of direct costs of $236,533 and $154,111, respectively</td>
<td>528,992</td>
<td>-</td>
</tr>
<tr>
<td>Investment income</td>
<td>8,361</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>700,900</td>
<td>-</td>
</tr>
</tbody>
</table>

Net Assets Released From Restrictions

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Operating</td>
<td>Designated</td>
</tr>
<tr>
<td>195,601</td>
<td>-</td>
<td>395,601</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT AND REVENUE</strong></td>
<td>3,420,217</td>
<td>-</td>
</tr>
</tbody>
</table>

**EXPENSES:**

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Operating</td>
<td>Designated</td>
</tr>
<tr>
<td>Program</td>
<td>3,855,203</td>
<td>-</td>
</tr>
<tr>
<td>General and administrative</td>
<td>170,821</td>
<td>-</td>
</tr>
<tr>
<td>Fundraising</td>
<td>39,135</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>4,065,159</td>
<td>-</td>
</tr>
</tbody>
</table>

**CHANGE IN NET ASSETS FROM OPERATIONS**

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Operating</td>
<td>Designated</td>
</tr>
<tr>
<td>(644,942)</td>
<td>-</td>
<td>(644,942)</td>
</tr>
</tbody>
</table>

**NONOPERATING ACTIVITIES**

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Operating</td>
<td>Designated</td>
</tr>
<tr>
<td>Investment income</td>
<td>-</td>
<td>158,954</td>
</tr>
<tr>
<td>Board authorized transfer</td>
<td>300,000</td>
<td>(300,000)</td>
</tr>
<tr>
<td><strong>TOTAL NONOPERATING ACTIVITIES</strong></td>
<td>300,000</td>
<td>(300,000)</td>
</tr>
</tbody>
</table>

**CHANGE IN NET ASSETS**

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Operating</td>
<td>Designated</td>
</tr>
<tr>
<td>(344,942)</td>
<td>(141,046)</td>
<td>(485,988)</td>
</tr>
</tbody>
</table>

**NET ASSETS - Beginning of year**

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Operating</td>
<td>Designated</td>
</tr>
<tr>
<td>$ (96,054)</td>
<td>$ 2,840,841</td>
<td>$ 2,744,787</td>
</tr>
</tbody>
</table>

See independent auditors' report and notes to financial statements.
PARENTCHILD+ INC.

STATEMENTS OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2019
(With summarized comparative totals for 2018)

<table>
<thead>
<tr>
<th>EXPENSES:</th>
<th>REPLICATION</th>
<th>TRAINING</th>
<th>OUTREACH</th>
<th>RESEARCH</th>
<th>TOTAL PROGRAM SERVICES</th>
<th>SUPPORT SERVICES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Replication grants</td>
<td>$1,738,933</td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
<td>$1,738,933</td>
<td>$ -</td>
</tr>
<tr>
<td>Salaries</td>
<td>296,622</td>
<td>97,633</td>
<td>567,181</td>
<td>162,765</td>
<td>1,124,201</td>
<td>87,174</td>
</tr>
<tr>
<td>Payroll taxes and benefits</td>
<td>46,542</td>
<td>16,754</td>
<td>89,560</td>
<td>21,460</td>
<td>174,316</td>
<td>13,136</td>
</tr>
<tr>
<td>Professional fees</td>
<td>68,736</td>
<td>125</td>
<td>206,155</td>
<td>50,011</td>
<td>325,027</td>
<td>20,886</td>
</tr>
<tr>
<td>Rent</td>
<td>22,111</td>
<td>7,278</td>
<td>42,280</td>
<td>12,133</td>
<td>83,802</td>
<td>6,498</td>
</tr>
<tr>
<td>Offsite employee</td>
<td>61,425</td>
<td>-</td>
<td>61,425</td>
<td>-</td>
<td>122,850</td>
<td>-</td>
</tr>
<tr>
<td>Conference expenses</td>
<td>48,115</td>
<td>-</td>
<td>1,674</td>
<td>-</td>
<td>49,789</td>
<td>-</td>
</tr>
<tr>
<td>Video</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Travel</td>
<td>1,826</td>
<td>2,110</td>
<td>20,100</td>
<td>14,398</td>
<td>38,434</td>
<td>-</td>
</tr>
<tr>
<td>Printing</td>
<td>41</td>
<td>30</td>
<td>5,782</td>
<td>65</td>
<td>5,918</td>
<td>-</td>
</tr>
<tr>
<td>Communications</td>
<td>-</td>
<td>27</td>
<td>20</td>
<td>-</td>
<td>47</td>
<td>-</td>
</tr>
<tr>
<td>Telephone and website fees</td>
<td>46,388</td>
<td>-</td>
<td>1,348</td>
<td>-</td>
<td>47,736</td>
<td>26,210</td>
</tr>
<tr>
<td>Postage and messenger</td>
<td>1,300</td>
<td>70</td>
<td>456</td>
<td>6</td>
<td>1,832</td>
<td>35</td>
</tr>
<tr>
<td>Supplies and office expenses</td>
<td>14,688</td>
<td>-</td>
<td>416</td>
<td>3,004</td>
<td>18,108</td>
<td>5,597</td>
</tr>
<tr>
<td>Technology</td>
<td>-</td>
<td>1,889</td>
<td>132</td>
<td>1,138</td>
<td>3,159</td>
<td>-</td>
</tr>
<tr>
<td>Insurance</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>6,398</td>
</tr>
<tr>
<td>Depreciation and amortization</td>
<td>94,486</td>
<td>-</td>
<td>12,263</td>
<td>-</td>
<td>106,749</td>
<td>2,984</td>
</tr>
<tr>
<td>Training institute expenses</td>
<td>828</td>
<td>5,827</td>
<td>-</td>
<td>-</td>
<td>6,655</td>
<td>29</td>
</tr>
<tr>
<td>Events</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Not-for-profit registration fees</td>
<td>-</td>
<td>-</td>
<td>4,383</td>
<td>-</td>
<td>4,383</td>
<td>550</td>
</tr>
<tr>
<td>Research study</td>
<td>-</td>
<td>-</td>
<td>2,901</td>
<td>-</td>
<td>2,901</td>
<td>-</td>
</tr>
<tr>
<td>Bank and processing fees</td>
<td>363</td>
<td>-</td>
<td>-</td>
<td>363</td>
<td>84</td>
<td>-</td>
</tr>
<tr>
<td>Other</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>1,240</td>
</tr>
<tr>
<td>TOTAL EXPENSES</td>
<td>$2,442,404</td>
<td>$131,743</td>
<td>$1,013,175</td>
<td>$267,881</td>
<td>$3,855,203</td>
<td>$170,821</td>
</tr>
</tbody>
</table>

See independent auditors' report and notes to financial statements.
### CASH FLOWS FROM OPERATING ACTIVITIES:

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in net assets</td>
<td>$ (4,864)</td>
<td>$ 605,390</td>
</tr>
<tr>
<td><strong>Adjustments to reconcile change in net assets to net cash from operating activities:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation and amortization</td>
<td>109,733</td>
<td>80,656</td>
</tr>
<tr>
<td>Realized and unrealized investment gains</td>
<td>(158,954)</td>
<td>(99,657)</td>
</tr>
<tr>
<td>Donated securities</td>
<td>(28,617)</td>
<td>(1,233,340)</td>
</tr>
<tr>
<td><strong>Changes in assets and liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>(36,393)</td>
<td>30,959</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>(1,477)</td>
<td>41,762</td>
</tr>
<tr>
<td>Security deposits</td>
<td>-</td>
<td>239</td>
</tr>
<tr>
<td>Accrued expenses and other current liabilities</td>
<td>(133,916)</td>
<td>409,043</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>(40,000)</td>
<td>10,000</td>
</tr>
<tr>
<td><strong>TOTAL ADJUSTMENTS</strong></td>
<td>(289,624)</td>
<td>(760,338)</td>
</tr>
<tr>
<td><strong>NET CASH PROVIDED BY/(USED IN) OPERATING ACTIVITIES</strong></td>
<td>(294,488)</td>
<td>(154,948)</td>
</tr>
</tbody>
</table>

### CASH FLOWS FROM INVESTING ACTIVITIES:

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase/Proceeds of marketable securities (net)</td>
<td>328,617</td>
<td>(16,342)</td>
</tr>
<tr>
<td>Cash paid for software development costs</td>
<td>(133,332)</td>
<td>(193,154)</td>
</tr>
<tr>
<td>Cash paid for video creation costs</td>
<td>(25,275)</td>
<td>-</td>
</tr>
<tr>
<td>Acquisition of property and equipment</td>
<td>-</td>
<td>(7,500)</td>
</tr>
<tr>
<td><strong>NET CASH PROVIDED BY/(USED IN) INVESTING ACTIVITIES</strong></td>
<td>170,010</td>
<td>(216,996)</td>
</tr>
</tbody>
</table>

### NET CHANGE IN CASH AND CASH EQUIVALENTS

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>NET CHANGE IN CASH AND CASH EQUIVALENTS</strong></td>
<td>(124,478)</td>
<td>(371,944)</td>
</tr>
</tbody>
</table>

### CASH AND CASH EQUIVALENTS:

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning of year</td>
<td>526,522</td>
<td>898,466</td>
</tr>
<tr>
<td><strong>End of year</strong></td>
<td>$ 402,044</td>
<td>$ 526,522</td>
</tr>
</tbody>
</table>

See independent auditors' report and notes to financial statements.
NOTE 1. ORGANIZATION AND BASIS OF ACCOUNTING AND PRESENTATION

A. ORGANIZATION

ParentChild+, Inc., (the “Organisation”), was incorporated under Section 402 of the Not-For-Profit Corporation law of New York State in November 1978. The Organisation was formerly known as Parent-Child Home Program, Inc. before changing its name in July 2019. The Organisation is exempt from tax under Section 501(c)(3) of the Internal Revenue Code. The Organisation engages early in life, using education to help young children and their parents access a path to possibility. We provide not only early literacy and school readiness supports, but most importantly early opportunity. For families living in underserved communities, we are a first step on the ladder to success, working to close the equity gap and utilize education to provide opportunities.

The Organisation supports early childhood school readiness through two models - a one-on-one home visiting model for families with two and three-year-olds and a home visiting model that works with family child care (FCC) providers who take care of groups of children in their homes during the day while the children are on-site. The program focuses on communities furthest from opportunity, where too often poverty, limited access to quality education, isolation, housing insecurity, and language and literacy barriers pose obstacles to educational and life success.

The program’s intensive home visiting approach provides families with 92 visits and 46 high quality children’s books and toys to support parent-child interaction and school readiness and provides FCC providers with 48 visits and learning materials for them and the families they care for. Home visitors model, for the parents/providers and children reading, conversation, and play activities that enhance adult-child interaction and support the development of children’s language, literacy, numeracy, and social-emotional skills.

The Organisation’s National Center was created to disseminate information, promote and support replication in communities across the US and internationally, provide training, program support, and quality assurance, and conduct research on the program. Revenues are derived principally from training and site certification fees; and support is derived primarily from grants from private foundations and public donations.

B. BASIS OF ACCOUNTING

The accompanying financial statements are prepared on the accrual method of accounting, in accordance with principles generally accepted in the United States. Contributions received and expenses incurred for future programs are deferred to the applicable year.

C. BASIS OF FINANCIAL STATEMENT PRESENTATION

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

See independent auditors’ report.
NOTE 1. ORGANIZATION AND BASIS OF ACCOUNTING AND PRESENTATION

(continued)

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the Board of Directors. The Organization's governing board has designated from net assets without donor restriction amounts currently in investments that are to be used for future programs and projects.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

D. MEASURE OF OPERATIONS

The statements of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's ongoing services and interest and dividends earned on cash and cash equivalents. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash held in checking and money market accounts. Management believes the Organization is not exposed to any significant credit risk on cash and cash equivalents. The Organization considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents.

B. INVESTMENTS

The Organization records investment purchases at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statements of financial position, and changes in fair value are reported as investment income in the statement of activities. Investment income is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less investment management and custodial fees.

See independent auditors’ report.
NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

C. ACCOUNTS RECEIVABLE AND ALLOWANCES
Accounts receivable are stated at the amount the Organization expects to collect from outstanding balances. The Organization uses the allowance method to determine uncollectible promises to give and other receivables. The allowance is based on prior years’ experience and management’s analysis. Balances that are still outstanding after management has used reasonable collection efforts are written off. As of June 30, 2019 and June 30, 2018, no allowance for uncollectible receivables was considered necessary.

D. PROPERTY AND EQUIPMENT
Building and equipment are stated at cost. Costs in excess of $500 and the value of donated property and equipment are capitalized at fair market value. Depreciation is provided on the straight-line method over the estimated useful life of the asset. The estimated useful lives of furniture and office equipment is 5-7 years. Depreciation expense was $2,984 and $2,447 for the years ended June 30, 2019 and June 30, 2018, respectively.

E. INTANGIBLE ASSETS
Website development and video creation costs are stated at cost less accumulated amortization. Amortization is computed on the straight-line basis over the estimated useful lives of the assets acquired, which range from 5-7 years.

F. CONTRIBUTIONS
Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

G. REVENUE
The majority of the Organization’s total revenues is received in the form of grant awards from various foundations and governmental agencies.

See independent auditors’ report.

- 9 -
NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

H. FUNCTIONAL EXPENSE ALLOCATION
The costs of providing program and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Expenses which are easily and directly associated with a particular program or supporting service are charged directly to that functional area. Certain other expenses have been allocated among the program and supporting services benefited. Such allocations are determined by management on an equitable basis.

The expenses that are allocated include the following:

<table>
<thead>
<tr>
<th>Expense</th>
<th>Method of Allocation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and benefits</td>
<td>Time and effort</td>
</tr>
<tr>
<td>Rent</td>
<td>Actual or square footage</td>
</tr>
<tr>
<td>Depreciation and amortization</td>
<td>Actual or square footage</td>
</tr>
<tr>
<td>Other</td>
<td>Actual, square footage, time and effort or units of service</td>
</tr>
</tbody>
</table>

I. USE OF ESTIMATES
The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

J. INCOME TAXES
The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and comparable New York State law. As a not-for-profit organization, the Organization is also exempt from New York State income taxes. The Organization recognizes the effect of tax positions only when they are more likely than not to be sustained. At June 30, 2019, the Organization did not have any unrecognized tax benefits or liabilities. Contributions to it are tax deductible within the limitations prescribed by the code.

The Organization's Forms 990, Return of Organization Exempt from Income Tax, for the years ending 2018, 2017, and 2016 are subject to examination by the IRS, generally for 3 years after they were filed.

K. NEW ACCOUNTING PRONOUNCEMENT
On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented.

See independent auditors’ report.
NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

As discussed in Note 2M below, the prior year’s financial data is in a summary format, therefore the Organization has elected to omit the disclosure of the analysis of expenses of the prior year, in its complete form prescribed by this standard.

L. RECLASSIFICATIONS

Certain amounts in the prior year’s financial statements have been reclassified to conform to the current year’s presentation.

M. PRIOR YEAR INFORMATION

The statements of financial position, activities, functional expenses, and cash flows include certain prior year summarized comparative information in total but not by category. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States. Accordingly, such information should be read in conjunction with the Organization’s financial statements for the year ended June 30, 2018, from which the summarized information was derived.

NOTE 3. FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on the assumptions market participants would use when pricing an asset. US GAAP establishes a fair value hierarchy that prioritizes investments based on those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs). The Organization groups assets at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- **Level 1**: Unadjusted quoted market prices for identical assets and liabilities in active markets as of the measurement date.
- **Level 2**: Other observable inputs, either directly or indirectly, including:
  - Quoted prices for similar assets and liabilities in active markets.
  - Quoted prices for identical or similar assets or liabilities in markets that are not active.
  - Inputs other than quoted prices that are observable for the asset/liability.
  - Inputs that are derived principally from, or corroborated by, other observable market data.
- **Level 3**: Unobservable inputs that cannot be corroborated by observable market data.

At June 30, 2019 and 2018, all investments were considered level 1 investments.

See independent auditors’ report.
NOTE 4. **AVAILABILITY AND LIQUIDITY**

The following represents the Organization’s financial assets at June 30, 2019 and 2018:

<table>
<thead>
<tr>
<th>Financial assets at year end:</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$402,044</td>
<td>$526,522</td>
</tr>
<tr>
<td>Investments</td>
<td>2,840,841</td>
<td>2,981,887</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>88,168</td>
<td>51,775</td>
</tr>
<tr>
<td>Total financial assets</td>
<td>3,331,053</td>
<td>3,560,184</td>
</tr>
</tbody>
</table>

Less amounts not available to be used within one year:

Net assets with donor restrictions $(676,725) $(195,601)

Financial assets available to meet general expenditures over the next twelve months $2,654,328 $3,364,583

The Organization’s goal is generally to maintain financial assets to meet the general operating expenses.

NOTE 5. **INTANGIBLE ASSETS**

A summary of the Organization’s intangible assets with finite lives is presented below:

<table>
<thead>
<tr>
<th>Website development costs</th>
<th>Gross Amount</th>
<th>Accumulated Amortization</th>
<th>Net Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public</td>
<td>$52,965</td>
<td>$29,230</td>
<td>$23,735</td>
</tr>
<tr>
<td>Non-Public</td>
<td>26,820</td>
<td>23,800</td>
<td>3,020</td>
</tr>
<tr>
<td>Database</td>
<td>815,069</td>
<td>523,957</td>
<td>291,112</td>
</tr>
<tr>
<td>Video Creation costs</td>
<td>116,864</td>
<td>86,636</td>
<td>30,228</td>
</tr>
<tr>
<td></td>
<td>$1,011,718</td>
<td>$663,623</td>
<td>$348,095</td>
</tr>
</tbody>
</table>

Intangibles amortization expense was $106,749 and $78,209 for the years ended June 30, 2019 and June 30, 2018, respectively. Estimated future amortization expense for intangible assets is as follows:

<table>
<thead>
<tr>
<th>Years ending June 30.</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020</td>
<td>$105,991</td>
</tr>
<tr>
<td>2021</td>
<td>92,967</td>
</tr>
<tr>
<td>2022</td>
<td>83,643</td>
</tr>
<tr>
<td>2023</td>
<td>52,161</td>
</tr>
<tr>
<td>2024</td>
<td>13,333</td>
</tr>
<tr>
<td></td>
<td>$348,095</td>
</tr>
</tbody>
</table>

See independent auditors’ report.
NOTE 6. NET ASSETS

Net assets with donor restrictions were as follows for the year ended June 30, 2019 and 2018:

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Site Implementation Grant 2018-2019</td>
<td>$ -</td>
<td>$100,976</td>
</tr>
<tr>
<td>Site Implementation Grant 2019-2020</td>
<td>$621,725</td>
<td>-</td>
</tr>
<tr>
<td>Research - William Penn</td>
<td>-</td>
<td>$15,975</td>
</tr>
<tr>
<td>Expansion - MASA</td>
<td>-</td>
<td>$18,650</td>
</tr>
<tr>
<td>Operations - Fiscal Year 2018-2019</td>
<td>-</td>
<td>$60,000</td>
</tr>
<tr>
<td>Project/State Specific</td>
<td>$55,000</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$676,725</strong></td>
<td><strong>$195,601</strong></td>
</tr>
</tbody>
</table>

Net assets were released from restrictions by incurring expenses satisfying the following restricted purposes:

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Site Implementation Grant</td>
<td>$100,976</td>
<td>$395,000</td>
</tr>
<tr>
<td>Research - William Penn</td>
<td>$15,975</td>
<td>-</td>
</tr>
<tr>
<td>Expansion - MASA</td>
<td>$18,650</td>
<td>-</td>
</tr>
<tr>
<td>Operations</td>
<td>$60,000</td>
<td>$172,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$195,601</strong></td>
<td><strong>$567,000</strong></td>
</tr>
</tbody>
</table>

NOTE 7. RETIREMENT PLAN

The Organization adopted a 403(B) retirement plan on December 1, 2001, which covers all eligible employees. The employees have the option of contributing a percentage of their earnings up to a specified maximum and the Organization may contribute discretionary matching contributions to the plan. Organization contributed $34,957 and $18,591 to the plan for the year ended June 30, 2019 and 2018, respectively.

NOTE 8. COMMITMENTS

The Organization rents office space under a five year lease agreement in September 2017 expiring in November 2022 for a location in Mineola, New York. Rent expense for the year ended June 30, 2019 and 2018 was approximately $92,390 and $85,287. Noncancellable future minimum lease payments are as follows:

<table>
<thead>
<tr>
<th>Years ending June 30</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020</td>
<td>$103,246</td>
</tr>
<tr>
<td>2021</td>
<td>105,978</td>
</tr>
<tr>
<td>2022</td>
<td>108,791</td>
</tr>
<tr>
<td>2023</td>
<td>46,254</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$364,269</strong></td>
</tr>
</tbody>
</table>
NOTE 9. CONCENTRATION OF CREDIT RISK
The Organization maintains all of its cash and cash equivalents and investments in high quality financial intuitions. Accounts at the institutions are insured by the Federal Depository Insurance Corporation (“FDIC”) or the Securities Investor Protection Corporation (“SIPC”). The FDIC insured limits for the year ended June 30, 2019 was $250,000. The SIPC insured limits for the year ended June 30, 2019 was $500,000. At times, balances may exceed the insured limits. The Organization does not believe that it is exposed to significant credit risk in connection with cash and cash equivalents and investments. The Organization does not have a material concentration of credit risk, with respect to accounts receivable, due to its generally short payment terms.

NOTE 10. SUBSEQUENT EVENTS
The Organization has evaluated events and transactions that occurred through February 28, 2020, which is the date the financial statements were available to be issued, for possible disclosure and recognition in the financial statements.